# Welcome New Members: St. Peter's Church

# THE CHAMBER COURIER February 2020

# The monthly business publication for the Canton Area

### **DATES TO REMEMBER**

**February 1** Eagle Day Dickson Mounds Museum 11:00 am - 1:00 pm - 3:00 pm

#### February 1

Wedding Expo The Venue Banquet Facility 11:00 am - 2:00 pm

#### February 1

Casino Night Spoon River College Doors open at 6:00 pm

**February 6** 2020 Mr. Little Giant Pageant Canton High School Auditorium 7:00 pm

February 20 Business After Hours Country Line Bar & Grill 5:00 pm - 7:00 pm

#### February 22

Sportsman's Dinner Evangelical Free Church Doors open at 4:00 pm Dinner at 5:00 pm

Check out the full Calendar of Events www.cantonillinois.org for more details and other events!

#### Technology Will Help Businesses Improve Customer Service

What? Usually we do not put technology and customer service together as being "helpful." Today, nearly every customer experience in nearly every industry is driven or supported by evolving digital technology. The landscape is changing so rapidly that customer experiences are already being radically reshaped by technologies that are cutting edge today.

According to Fora Financial blog "The Ultimate Guide to Small Business Trends for 2020," when considering customer service, it's important to make it as easy as possible for your customers to contact you. They are busy and want to get answers quickly. Luckily, technology is making it easier than ever before to satisfy your patrons.

According to Nextria, 57 percent of customers would rather contact companies online than call them for help. Is your business reachable? However, the study also found that 40 percent of customers still want to have access to voice-based customer support when handling complicated issues such as payment disputes. The good thing is, in most small businesses in our area, they will be talking with the owner or one of their employees who will actually know the answer to the customer's questions.

Customer experience is defined by interactions between a customer and an organization throughout their business relationship. An interaction can include awareness, discovery, cultivation, advocacy, purchases and service. According to Steven MacDonald's article "7 Ways to Create a Great Customer Experience Strategy", 74% of a customer's experience will impact their willingness to be loyal. Simply put, happy customers remain loyal!

### THE CHAMBER COURIER

# **Special Events**



#### Tickets \$30 Per Person Mail your ticket money to Canton Area Chamber of Commerce 209 E. Chestnut, Suite 2 ~ Canton or register online at www.cantonillinois.org

#### Come Support the Citizen of the Year Educator of the Year Business Persons of the Year Ambassador of the Year

## **EXECUTIVE BOARD**

President - Jana Emmons, Ipava State Bank Vice President - Chad Holloway, OSF HealthCare Treasurer - Jodi Wilcoxen, MidAmerica National Bank Secretary - Lisa Gardner, Maloof Realty

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Member & Public Relations Becky McLeod, Graham Health System

> **Government Affairs** Chad Holloway, OSF Healthcare

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# **EX-OFFICIO MEMBERS**

Jon Johnson, Canton Park District Mayor Kent McDowell, City of Canton Superintendent Rolf Sivertsen, CUSD #66 President Curt Oldfield, Spoon River College

# STAFF

*Executive Director* - Carla Bobell *Interim Assistant Director* -Dana Smith

> 209 East Chestnut Street, Suite 2 Canton, IL 61520 (309) 647-2677 Ext. 3 cbobell@cantonillinois.org

#### www.cantonillinois.org

### THE CHAMBER COURIER

# WELCOME NEW MANAGER

### New Manager of Hy-Vee, Mark Dodds

Mark was born and raised in Dubuque Iowa and was the second eldest of 5 boys. After high school Mark went on to receive his undergraduate degree from Truman State University. Shortly after school ended, Mark accepted an assistant manager position at a brand new Hy-Vee store that was being built in Columbia, MO.

While only planning on working short term, Mark found a love and passion for customer service, as well as an awe and admiration for the employee owned system that allowed for all tiers of management to be responsible for decision making and results. After a few years as an assistant, Mark moved into the non-foods side of

the business. He spent several years learning the health/beauty, health market, pharmacy, wine and spirit and lawn/garden side of the business. In 2009, he was promoted to Manager of Perishables where he found a passion for selling and merchandising the fresh items in the store. In 2015 he accepted the role of Assistant Director and helped to grow and manage the Columbia store.

Mark was given his first director assignment shortly after interviewing in the summer of 2019. While not quite prepared for the quick move, he is ecstatic to become part of the Canton community. "To receive a store that has been a solid part of this community for over 30 years, and to have a veteran staff that are fully committed to our customers and doing the right thing at all cost, is truly a blessing. Couple that with the loyal customers who feel that Hy-Vee is not only a part of their community, but also that this Hy-Vee is identified as their very own store is quite rare. My family and I couldn't have landed in a better place".

Mark has two children from his first marriage, Aidyn and Beyla, and he and his wife Chelsea have a 4 year old son named Daxton. Chelsea is a fitness instructor and is finding work all thoughout Fulton and Peoria county. Having finally settled in the new roll as Hy-Vee Store Director, Mark and his family are excited to start setting roots down and becoming active members of the Canton community.

Andrea Barbknecht, Spoon River College Emylee Bitner, CEFCU Samantha Braden, Rhoades Real Estate Dahky Brayne, Elet Branch Home Loons

Brooke Denniston, YWCA Sandy Edsall Todd Fletcher, Shelter Insurance Mark Dodds, Hy-Vee Food Stores Dave Lewis, Dave Lewis Studio, Ltd. Taryn Mellert, Spoon River Electric Amanda Reed, Bank of Farmington Jason Rockhold, Rock Star Beauty & Spa Shawna Smith, Red Oak Estates Harry Thakkar, Canton Inn

Emylee Bitner, CEFCU Samantha Braden, Rhoades Real Estate Bobby Brown, Flat Branch Home Loans Teisha Buskirk, Canton Main Street Joe Christian, MidAmerica National Bank Stephen Clark, Town and Country Insurance Jason Coulter, Big Cat's Bowls Kiley Davis-Crouse, Davis Buick AMC/Davis Ford Sherri Delost, Jim Maloof Realtor

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# MEMBERS ON THE MOVE!

# Billy' Tap Expansion To Include New Event Space

Billy's Tap will be expanding its current footprint to include a new event space. The addition to the current bar and patio is designed to be used for a number of events, such as weddings, fundraisers, birthday parties, graduation parties and reunions, among others. Owner Ashley Harper says the new construction will also include some minor additions to the current kitchen, and they plan to have the work completed by Summer 2020. To book events, call 309-647-9639.



# St. Peter's Church Is Now On the Square



St. Peter's Church has moved to a new location! Services are now being held at 21 East Side Square in downtown Canton – located in the former N Style Hair Salon. This church was established in 1890 and has been in more than one location in Canton. The most familiar was on Locust where the church resided for over 60 years. **Two services per week – Thursdays at 10:00 am and Saturday at 4:00 pm Father Anderson & Father Green Phone 309-307-3390 Email stpeter.frBill@gmail.com Facebook page: https://www.facebook.com/stpetercanton.illinois/** 

# **SAVE THE DATE**



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### THE CHAMBER COURIER



209 E. Chestnut, Suite 2 Canton, Illinois 61520 Phone: 309.647.2677 Fax: 309.647.2712

It was a little over seven years ago when I wrote my last Chamber Courier article as the Chamber Director. It is with a heavy heart that I write my last Chamber Courier article as the SRPED Executive Director. I have resigned from the Partnership, and am excited to announce that I have accepted a position at Mid Century Communications.

I have been involved with Canton Main Street, the Chamber and the Partnership going on thirteen years. I remember my first Annual Dinner with the Chamber, and in my speech I said, "so far it has been quite an adventure and I can't wait to travel on this journey." And a journey it has been!

My favorite memories as the Chamber Director are all of our crazy shenanigans to promote Casino Night. Or the times we were on the elevator after, before or during an event when we didn't know if we were going up or coming down. Another good one is any opportunity that I had to take a picture of then President Joachim sleeping on the job at the Tractor shows. The list of those memories could go on and on, but I promised Director Bobell I wouldn't write a book!

The best Canton Main Street (CMS) memories are all from being in the park together at events, decorating, tearing down, cleaning up, painting etc. And I would be remiss if I didn't mention my favorite CMS event, Glacial Golf. I affectionately refer to it as my baby (even though I gripe about it every year)!

With my time at the Partnership, I got to be a part of exciting projects like COOK, the Snapper Villas, RP Lumber, the Venue, Jimmy Johns, Billy's Tap Expansion, MidAmerica National Bank's new construction and of course my all-time favorite, the Majestic Theatre! There are others of course, but those rank as my top.

All of those are just snapshots of the positive memories. There have certainly been trials and tribulations, but those are experiences that just make you stronger. Having awesome people to work with makes the difficult times that much easier. With that being said, thank you to Mark Rothert, Dana Smith, Amanda Woodruff, Susan Miller, Amanda Atchley, Brendan Bauman, Angela Drach, and Carla Bobell! You all made, and some of you still do, our offices the best work environment.

#### **Top 10 Lessons I learned:**

- 1. This is a very public position, be ready to answer questions at work and when you are out and about.
- 2. Relationship building is an imperative skill.
- 3. Patience and perseverance in this position are a must.
- 4. You cannot do this work alone.
- 5. Public speaking skills sure do come in handy.
- 6. There will be those that will hurt your feelings, or tick you off. Don't take things personally. It's the work.
- 7. It's pretty cool when you walk into a business and the owner knows you, and calls you by name.
- 8. Great partners become even better friends.
- 9. Goal setting and action planning are vital to organizational success.
- 10. No matter what your win/loss record is, you never quit doing the work!

My very last parting thought is this: from the day I started in August of 2007 to today, every aspect of this work, every memory, every lesson, every tear and every joy has been because of the people engaged in these organizations. I would love to list each and every one of you, but I am too afraid I would forget someone. Besides, you all know who you are and that is the most important part. And as always, "Thanks for all that you do!"

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Rolf Sivertsen

With winter upon us it is important for our parents and stakeholders to understand the process of canceling school.

When an inclement storm rolls into our community school officials use procedures to consider the cancelation of school beginning at 4 a.m. of the affected school day. Ideally, we strive for the procedures to start much sooner – usually the night before. For example, once a storm is forecast our district is usually in contact with the Fulton

County ESDA Director (Emergency Services Disaster Agency) Chris Helle. Chris will usually contact district officials the night before and report an inclement weather forecast and recommendations on potential road conditions.

After talking to ESDA, School officials will monitor the weather. When the storm arrives school officials will contact the City of Canton, local road commissioners, and the county to ascertain road conditions. It is important to maintain a close contact with the aforementioned agencies since they usually dispatch plow drivers immediately after the storm arrives. Most importantly, the drivers are connected via radio. This is helpful since the plow drivers can provide real-time information on road conditions. In addition, the plow drivers are also able to provide recommendations relating to road conditions.

Once a district closure is imminent school officials post the closure information on the district Facebook Page, notify staff, and local media outlets. Finally, school officials also execute an all call message through our district notification system. At the end of the day it is important to notify our parents as soon as possible to allow them time to make accommodations for child care for their children.

Closing the district is never a popular or easy decision. More often than not when the district closes it creates a hardship for working families and employees. Rest assured school closures are never taken lightly. The health and well-being of the students is always a priority when making a decision to close school.



2020 is shaping up to be an eventful year. Our state and nation will be tasked with taking up major policy issues. Many of these issues will be dominated by primary and gubernatorial politics. As the Illinois Chamber prepares for the New Year, they wanted to offer our membership the opportunity to partake in their Illinois Chamber of Commerce membership survey. We appreciate you taking a few minutes to provide them with your feedback and let them know what you think about the many issues facing Illinois. Use the link below:

https://ilchamber.org/News/233/IL-Chamber-Membership-Survey-2020/news-detail/



## FEATURED CHAMBER BUSINESSES

Here are some suggestions on Chamber Businesses that can help you treat your VALENTINE Find all locations at www.cantonillinois.org under membership directory

#### RESTAURANTS

Big Cat's Bowls Bistro 101 Black Maple Coffee & Espresso Don & Nancy's Cafe Jimmy John's Joe's Place in Norris La Fiesta McDonald's Monical's Pizza Pizza Hut Subway Taco Bell

#### TREATS

Cheesecakes by Cheryl Cupcake Baby Dunkin Donuts Princess Creations Sweet Shoppe

#### TRIP PLANNING Discover Travel

#### FLOWERS

Aldi CJ Flowers Hy-Vee Floral Kroger Walter's Flowers

#### **CLOTHES/BOUTIQUES**

Di's Boutique Crow Hollow Boutique Flying Feather Boutique Goodwill Helping Hands Resale Shoppe Mel's Sporting Goods Mercantile 25 ~ Farmington Walmart

#### **SPECIALTY** Linn Lanes Bowling Majestic Movie Theater

#### **YOGA** The Breathing Tree Canton Family YMCA

#### BEAUTY/SPA

Hair Society Intense Tans Just Teaz'n Hair & Nail Salon Rockstar Beauty & Spa The Look Hair Studio & Day Spa

#### **BAR/WINERY**

Big Horse Winery Billy's Tap Brew N Cue Country Line Bar & Grill - line dancing Nature Trails Winery Official Time Out White Oak's Sports Bar

#### GIFTS

Blessings Primitives Front Porch Soap & Gifts Fuller's Jewelry RP Lumber - for the guys! Walgreens

# Thank You to Our Annual Dinner Sponsors!

## **Major Sponsors**





# **Supporting Sponsors**

CEFCU, Crawford's Home Furnishings, Daily Ledger, Dempster Insurance Agency, G-M Mechanical, Meade Law Office, MidAmerica National Bank, Mid Century Communications, Monical's Pizza, The Loft of Canton, Town & Country Insurance, Western Central IL Trades Council

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### **Business & Community Development**

Chairperson - Jodi Wilcoxen, Mid America National Bank



*Small Business Institute* - this committee is working along side Spoon River College and Spoon River Partnership for Economic Development to create workshops for small business owners to learn new tools and equip themselves to continue to run a successful business. Set for February 28 at SRC.

*Career Expo* - this committee is working with many local organizations to create an opportunity for juniors from Canton High School and juniors from serveral surrounding schools to get a hands on look at a variety of careers. This event will be held on March 20th at Canton High School.

Another focus is on creating new online workshops for small businesses to learn new skills to help them be more efficient in running their business. Stay tuned for more on this new idea.



### **Government Affairs**

Chairperson - Chad Holloway, OSF Healthcare

This committee has already started meeting to organize Meet the Candidates events set for March 5th and October 22nd at the Donaldson Center in Canton. This year will be a primary election so state and local seats will be invited to attend these events. Be watching for more information.

## **Member & Public Relations**

Chairperson - Becky McLeod, Graham Health Systems

This committee recently held a Taking Care of Business Breakfast last with around 25 members in attendance; with presenter discussing the new IL mandatory sexual harassment training requirements and the Illinois Workplace Transarency Act. TCB breakfast event will be held quarterly in 2020 during the months of April, July, and October with presenter and dates to be determined. Any ideas are welcome!



### -----



**Youth Leadership Academy** Chairperson - Whitney Parrish, Johnson & Johnson, PC

Youth Leadership Academy meets again on February 14th and will be learning financial literacy and interview skills with sophomore and junior Canton High School students. They have already had 3 workshops so far this school year. They meet at the Canton Harverster Inn.

Interested in becoming a Young Professional Mentor. Contact Carla Bobell at 309-647-2677 Ext 3 or cbobell@cantonillinois.org

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Spoon River College Office of Community Outreach Canton Area Chamber of Commerce Spoon River Partnership for Economic Development Present the 2020

# **Business Institute**

## Friday, February 28th

7:30 am-12:30 pm

## SRC Canton Campus



If you own a business, work for a business, or are thinking of starting a business, this day is for YOU! For just \$25 per person, you'll receive a day filled with energy, enthusiasm, breakfast, and great information! The day includes a keynote speaker, educational breakout sessions, and networking.

Session topics include:

- Unleash the Hidden Power
- Planning for the Life of Your Business
- · Getting your Squirrels and your Sloths to Work Together
- Motivation
- Positive Communication
- Beat Stress
- Marketing
- More Topics, and Networking!

Register Online at https://src.augusoft.net/

Call SRC Community Outreach, 309-649-6260

Print the brochure from www.src.edu/outreach

Printed brochures are available at SRC & the Chamber/Partnership Office



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# 150% CLUB MEMBERS

The 150% Club is an optional membership upgrade that provides added exposure for your business. By paying 50% over regular membership dues at the time of your dues investment renewal or new membership, your business can join the Canton Area Chamber of Commerce's 150% Club.

# 150% CLUB

Advanced Rehab & Sports Medicine American Family Insurance Aquatic Control Art Hossler Auto Plaza Barnhart, Tinsman & Associates, LTD **Big Brothers Big Sisters** Brannan's Window & Siding Camille's of Canton Canton Elks Lodge Canton Family YMCA CEFCU Central States Fireworks CFC Properties Cheesecakes by Cheryl Chronos Technology COOK Medical Crawford's Home Furnishings Dempster Insurance Di's Boutique Dr. Jack Gibbs First Christian Church Froehling, Weber & Schell, LLP Fulton County Emergency Medical Association Fulton County Septic Fulton Democrat Giant Goose Ranch LLC G-M Mechanical of Canton, Inc. Harold Jump Helping Hands Resale Shoppe Hocker, Fitzjarrald & Richardson, P.C. Houlthaus Companies, Inc. Innovations Design Academy Ipava State Bank John Clark Jim Maloof Realtor John McCarthy, Attorney at Law

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